



# STRATEGIC

## Secure your savings:

### SOURCING

Experts armed with deep category knowledge and market insight, equipped with an arsenal of strategies, information, and tools to help you maximize savings opportunities.

### SAVINGS

Specialists transform and automate the purchase-to-pay process and prepare your suppliers and internal stakeholders to ensure you can realize negotiated savings.

### TRANSACTION

Skilled purchasing professionals manage day-to-day buying activities to drive compliance while our Client Buying Portal makes the buying process easy and more efficient for users.

### CATEGORY

Experts equipped with purchasing and market data identify and implement policy to reduce maverick purchasing, improve supplier compliance and performance, and leverage unit-cost reductions and supplier performance improvements.

## Count on World-Class Procurement

IT Procurement is a high-impact activity that can enhance a company's performance and significantly improve its bottom line. As a result, IT executives are expecting more savings than ever – measurable in terms of increased earnings year after year.

Your CNS IT Portfolio Advisor will help manage every step of this process: recommending software and hardware, the ordering and financing process, even disposing of technology at the end of its useful life. Maximizing the value of procurement, and ensuring that savings opportunities are optimized and fully recognized, is not a simple practice. It requires expertise across a wide range of buying categories and processes, an array of tools, technologies and information, well-integrated processes, and a commitment to ongoing analysis and improvement. CNS brings all of these elements together to provide you with complete procurement services that supports all procurement-related processes – from finding savings through sourcing to ensuring

savings are realized, through effective savings implementation and transaction management to ensuring ongoing cost improvements, via category management. Whether you need us to fully manage non-core categories or manage certain processes, our goal will always be to help you identify and drive more savings to your company's bottom line.

CNS helps to maximize performance and the impact of your procurement by providing all of the elements needed to optimize the entire procurement value chain.

Contact your CNS IT Portfolio Advisor, and relieve the stress of technology procurement at 516.937.0300

## intelligent IT lifecycle management

AT CNS, we apply a combination of expertise, information, tools and proven processes to everything we do. Our expertise and infrastructure can help you address one or all of the following areas:

- Proper identification of the best technology to suit your needs. As your trusted advisor, we help you identify the appropriate hardware, software, networking equipment and peripherals by working with certified technology support specialists representing our leading vendors.
- Key technology relationships assure we have the buying power to get what you need at competitive prices.
- Technology is configured to your specific requirements including data image management through our certified configuration center.
- Our licensing experts identify and navigate the many software licensing and support programs, then recommend the right one for you.
- We provide accurate order placement, shipping and delivery tracking so your projects can be completed without delay.
- Best-in-class program to facilitate financing and leasing options for your technology and project needs.
- We manage the appropriate disposal of older technology in a secure, environment-friendly manner.
- Combined with CNS IT Support Services, Network Operations, Managed Services, and Maintenance programs, you have a single partner to recommend, purchase, install, manage and dispose of your IT assets in a cost-effective manner.

## intelligent choices

<b>Adobe</b>	<b>Kofax</b>
<b>APC</b>	<b>Lenovo</b>
<b>Aruba</b>	<b>Lexmark</b>
<b>Barracuda Networks</b>	<b>Net IQ</b>
<b>Blue Coat</b>	<b>Nokia</b>
<b>Bluesocket</b>	<b>Novell</b>
<b>Böwe Bell + Howell</b>	<b>Oracle</b>
<b>Canon</b>	<b>Radware</b>
<b>Checkpoint</b>	<b>Riverbed</b>
<b>Citrix</b>	<b>Sonicwall</b>
<b>CA</b>	<b>TippingPoint</b>
<b>Datadomain</b>	<b>Toshiba</b>
<b>EMC<sup>2</sup></b>	<b>Trend Micro</b>
<b>Emerson Liebert</b>	<b>Varonis</b>
<b>Fujitsu</b>	<b>WebSense</b>
<b>Ipswitch</b>	<b>Xerox</b>
<b>Juniper</b>	

CNS is a proud partner, working hand in hand, with all of these renowned technology innovators:

